

Message Text

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PAGE 01 MOSCOW 02221 132110Z

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UNCLASSIFIED MOSCOW 2221

USDOC FOR BEWT/TDAD/BOWIE

E.O. 11652: N/A
TAGS: BEXP, UR
SUBJ: SOVIET AIRPORT DEVELOPMENT PLANS

REF: USDOC 2434

1. COMMATT SPOKE WITH SOYUZVNESHSTROYIMPORT PRESIDENT PRASOLOV FEB. 13 REGARDING BHA'S INTEREST IN MOSCOW AIRPORT PROJECT. PRASOLOV REITERATED POINT MADE IN PREVIOUS MEETING (MOSCOW 1822) THAT SOVIETS DID NOT REGARD DOCUMENTATION RECEIVED FROM BHA AS "PROPOSAL" IN TRUE SENSE OF WORD SINCE IT DID NOT GIVE FULL DESCRIPTION OF PROPOSED AIRPORT. PRASOLOV SAID THAT HE WAS SURE THE SPECIFICATIONS FOR THE AIRPORT HAD BEEN SENT DIRECTLY TO BHA BUT SAID HE WOULD CHECK ON THIS POINT AND ADVISE COMMATT SUBSEQUENTLY. IF, AS APPEARS LIKELY, MATERIAL WHICH BHA HAS SENT SOYUZVNESHSTROYIMPORT DOES NOT INCLUDE DETAILED PROPOSAL, IT SEEMS UNLIKELY THAT BHA WILL BE ABLE TO COMPLETE THIS WORK IN TIME TO SUBMIT PROPOSAL.

2. COMMERCIAL OFFICE UNDERSTANDS DR. BERGER'S POSITION (PARA 3 REFTTEL) THAT SOVIETS ARE AWARE OF HIS CAPABILITIES AND SHOULD COME TO HIM. PROBLEM WHICH MAY HAVE ARISEN IS THAT BERGER'S CONTACTS HERE WERE PREDOMINATELY WITH STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY (WITH WHICH HE SIGNED SCIENTIFIC-TECHNICAL COOPERATION AGREEMENT) AND GOSSTROY. AS FAR AS WE ARE AWARE, BERGER HAS NOT BEEN UNCLASSIFIED

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IN CONTACT WITH SOYUZVNESHSTROYIMPORT, WHICH WAS NOT

EVEN IN EXISTENCE WHEN HE WAS IN MOSCOW IN DECEMBER 1974. IN MEANTIME, SOYUZVNESHSTROYIMPORT HAS EMERGED AS KEY SOVIET ORGANIZATION FOR NEGOTIATIONS ON PROJECTS SUCH AS NEW MOSCOW AIRPORT. WHILE IT IS CLEARLY TOO LATE FOR BERGER TO MAKE A PROPOSAL ON MOSCOW AIRPORT, BEWT/TDAD MIGHT WISH TO SUGGEST TO HIM THAT FOR FUTURE PROJECTS HE SHOULD SEEK TO ESTABLISH CONTACTS WITH SOYUZVNESH-STROYIMPORT. SHOULD BERGER WISH, COMMOFF WOULD BE PLEASED TO FORWARD DESCRIPTIVE MATERIAL OUTLINING CAPABILITIES OF HIS FIRM TO SOYUZVNESHSTROYIMPORT.

3. SHOULD OPPORTUNITY ARISE, BEWT MIGHT WISH TO QUERY SOVIET TRADE REPRESENTATION ABOUT WHY IT DID NOT DISTRIBUTE SPECS ON NEW MOSCOW AIRPORT TO APPROPRIATE U.S. FIRMS. STOESSEL

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